# **EMCOR GROUP, INC.**

Fall 2025



# FORWARD-LOOKING STATEMENTS AND NON-GAAP FINANCIAL DISCLOSURES

#### Forward-Looking Statements

This presentation contains forward-looking statements. Such statements speak only as of the date on the cover of this slide deck, and EMCOR assumes no obligation to update any such forward-looking statements, unless required by law. These forward-looking statements include statements regarding anticipated future operating and financial performance; our ability to support organic growth and balanced capital allocation, including the anticipated impact of our strategic investments; the financial and operational impact of acquisitions and/or dispositions and the anticipated use of proceeds from such sale; our competitiveness, market opportunities, and growth prospects; cost management; project mix; the continuation of trends, like data centers, reshoring and near-shoring, and the energy transition; and our ability to meet our safety, sustainability and emission goals. These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those anticipated (whether expressly or implied) by the forward-looking statements. Accordingly, these statements do not guarantee future performance or events. Applicable risks and uncertainties include, but are not limited to, adverse effects of general economic conditions; domestic and international political developments and/or conflicts; changes in the specific markets for EMCOR's services; weakness of the sectors from which we generate revenues; adverse business conditions; scarcity of skilled labor; productivity challenges; the nature and extent of supply chain disruptions impacting availability and pricing of materials; inflationary trends, including fluctuations in energy costs; the impact of legislation and/or government regulations; changes in foreign trade policy including the effect of tariffs; changes in interest rates; the lack of availability of adequate levels of surety bonding; increased competition; the impact of legal proceedings, claims, lawsuits, or governmental investigations; and unfavorable developments in the mix of our business. Certain of the risk factors associated with EMCOR's business are also discussed in Part I, Item 1A "Risk Factors," of the Company's 2024 Form 10-K, and in other reports filed from time to time with the Securities and Exchange Commission and available at www.sec.gov and www.emcorgroup.com. Such risk factors should be taken into account in evaluating our business, including any forward-looking statements.

# **A Few Key Metrics**



#### **EMCOR AT A GLANCE**

- » A Fortune 500® company, and a member of the S&P 500, EMCOR Group, Inc. (NYSE: EME) is a leader in mechanical electrical construction, industrial and and energy infrastructure, and building services
- Service offerings specialize in the planning, installation, operation, maintenance, and protection of complex, sophisticated and dynamic systems and critical infrastructure in facilities, including:



Mechanical



Electrical



Air Conditioning



Lighting



Heating



Security



Fire Protection



Power Generation

- EMCOR companies serve a diverse range of non-residential sectors across many parts of the economy
- Benefitting from multiple trends across data centers and connectivity; reshoring and nearshoring; efficiency and sustainability; and energy transition and expansion

#### **Key Highlights**

\$14.6B 2024 Revenue

\$12.6B RPOs1

~48,4001

**Employees** 

105%

Operating Cash Flow Conversion<sup>2,3</sup>

>89M

Hours Worked<sup>3</sup>

<sup>1.</sup> As of 9/30/25; RPOs include \$894 million from the Miller Electric acquisition

<sup>2.</sup> Operating cash flow conversion defined as operating cash flow / operating income

<sup>3.</sup> For the twelve-month period ended 12/31/24

# **EMCOR Corporate Governance**

#### Our history of good corporate governance practices has supported our long-term success

# Board / Committee Independence

- » Independent Lead Director with specified duties and responsibilities
- » Independent Board (9 of 10 Directors)
- Fully independent Audit, Compensation and Personnel, and Nominating and Corporate Governance Committees

#### **Board Practices**

- » Annual Board assessments and succession planning
- » Independent Directors hold executive sessions
- » Director retirement and term limit policies
- » Orientation program for new Directors and continuing education for existing Directors

# Stock Ownership / Compensation

- Stock ownership guidelines for named Executive Officers and Directors
- Prohibition on hedging and pledging by Executive Officers and Directors
- » Executive compensation recoupment policy

#### **Accountability**

- Annually elected Board
- » Stockholder right to call a special meeting
- » Majority voting standard in director elections
- Stockholder ability to amend by-laws with majority vote
- » Proxy access right



#### **Our Board of Directors**

#### Experienced leaders with a range of relevant backgrounds – deliberately assembled to advance our strategy

#### **Anthony Guzzi**

Chairman, President & CEO FMCOR

- Manufacturing, distribution, strategic development, operations, management, and industry expertise
- » Prior COO of EMCOR and President of a division of Carrier

#### John Altmeyer

CEO GAF

- Management, operations, business development, and construction materials expertise
- Over 20 years of experience in the construction materials industry

#### Amy E. Dahl

Former Vice President, Intl. Business & Strategy
The Toro Company

- Strategy, operations, M&A, Legal Compliance, HR, Corporate Governance
- » Prior Senior Associate at Norton Rose Fulbright and Principal at Lathrop GPM.

#### Maj. Gen. Ronald Johnson

Professor of the Practice Georgia Institute of Technology

- > 40+ years of strategic leadership and management experience, and a broad range of technical and operational knowledge, including IT security
- » Prior Deputy Commanding General & Deputy Chief of Engineers, U.S. Army

#### **Carol Lowe**

Prior CFO FLIR Systems

- » Financial, accounting, operations, cybersecurity, and corporate governance expertise
- Prior CFO of Sealed Air and of Carlisle FoodService Products

#### **Kevin McEvoy**

Lead Independent Director EMCOR

- Finance, corporate governance, cybersecurity, engineering, construction, and oil and gas expertise
- Prior CEO of Oceaneering International

#### William Reid

Prior CEO
EMCOR Industrial Services

- Finance, operations, oil and gas, and petrochemical expertise
- » Prior CEO of Ohmstede

#### **Pat Roche**

President and CEO Moog Inc.

- Management, engineering, strategic development, operations, and information technology
- Prior Executive Vice President and Chief Operating Officer of Moog Inc.

#### Steven Schwarzwaelder

Former Director McKinsey & Co.

- » Strategy, operations, M&A, and marketing expertise
- » Prior member of McKinsey's Director's Advisory Committee

#### **Robin Walker-Lee**

Prior General Counsel TRW Automotive Holdings

- Corporate governance, international, operations, and legal expertise
- Prior Assistant GC of Operations at General Motors

# Ongoing Board Refreshment

Six directors have retired, and four new directors have been added since 2018

# **Board Committees and Risk Oversight**

#### Our approach to committee composition and responsibilities

#### **Audit Committee**

#### Lowe (Chair); McEvoy; Reid; Dahl

Assists the Board in its oversight of the integrity of the Company's financial statements, the independent auditor's qualifications and independence, compliance by the Company with legal and regulatory requirements, and oversight of cybersecurity risks

# Compensation and Personnel Committee

#### Altmeyer (Chair); McEvoy; Schwarzwaelder

Approves and evaluates all compensation plans, policies and programs for the CEO, the senior executives and other officers

# Nominating and Corporate Governance Committee

#### Walker-Lee (Chair); Johnson; McEvoy

Identifies and recommends director nominees, recommends corporate governance guidelines, oversees Environmental, Social & Governance Programs, and leads the Board in its annual review of the Board's performance and compensation

#### **Board Role in Risk Oversight**

- Our Board of Directors performs risk oversight primarily through its Audit Committee
  - Oversees our major risk exposures and the steps management has taken to monitor and control such exposures
  - Receives periodic reports relating to human capital, safety, and risk management, including quarterly updates on cybersecurity
  - Provides a report of each meeting of the Audit Committee to our full Board
  - Evaluates risks posed by climate change
- Our Board of Directors supports and oversees the initiatives, policies, and culture that we believe help make us environmentally, socially, and financially sustainable
- Our Board of Directors also provides risk oversight through its periodic reviews of financial and operational performance



# MISSION FIRST, PEOPLE ALWAYS Culture Guides Our Strategy and Operations

#### **Our People**

- » Foundational focus on our workforce and culture that values integrity, discipline, transparency, mutual respect and trust, commitment to safety, and teamwork
- Striving for a zero-injury environment and culture across our operating subsidiaries
- » Industry leading TRIR less than half the industry average for the 16<sup>th</sup> consecutive year
- » Our commitment to safety and investment in talent make EMCOR an employer-ofchoice

#### **Sustainability**

- We are committed to strong sustainability practices and strive to be transparent on these initiatives, in-line with our shareholders' expectations
- Our sustainability reporting is guided by the Sustainability Accounting Standards Board (SASB) standard for the Engineering and Construction Services industry
- » Incorporated guidance from the recommendations of the Task Force on Climate-Related Financial Disclosures (TCFD) to disclose scope 1, 2 and 3 greenhouse gas emissions and set forwardlooking reduction goals for scope 1 and 2

# TOTAL HOURS WORKED TOTAL RECORDABLE INCIDENT RATE (TRIR) 2.4 ~89m ~60m 0.91 2014 2024 Industry Average

#### **2035 ENERGY AND EMISSIONS GOALS**

30 - 40%

Per capita reduction in carbon-based fuel consumption across service fleet 20%

Reduction in per capita Scope 1 and 2 GhG emissions



# **Environmental Sustainability Policies**

We have adopted governance policies, and undertaken specific initiatives, that reflect our commitment to sustainability & environmental responsibility

The Company shares the broad concerns about the risks and impacts of global climate change

**Environmental Handbook** 

- Since 2009, we have provided our employees with clear guidelines to identify and comply with broadly-applicable environmental regulatory requirements
- » Company-wide resource provided to all employees, offering practical guidance on key topics of environmental responsibility

We are proud that many of our services and areas of expertise are important elements of various efforts to address and mitigate climate change risks Third Party Advisors and Accountability

- Work closely with a leading global consulting firm to review compliance company-wide and advise us on any testing needed to comply with all applicable laws, our own internal policies and customer requirements
- » Partnered with EcoVadis, an international sustainability platform, to evaluate our sustainability efforts and provide independent corporate social responsibility ratings for each of our business segments
- Engaged third party consulting firm to assist us in reporting our GHG emissions and complying with new disclosure requirements

Helping Customers Improve Efficiency

- » Gold member of U.S. Green Building Council; 100s of LEED-accredited technicians
- Provide clients with expertise, technology and smart solutions to maximize their energy efficiency and give them greater control over their energy use, sourcing and costs through equipment replacement, systems optimization, control system upgrades, lighting system updates and renewable energy and distributed energy solutions
- Includes analyzing and designing energy projects for customer facilities, lowering energy costs and reducing our customers' carbon footprint, retrofitting facilities and re-commissioning, among other initiatives



#### SUSTAINABLE FACILITIES FUND PROCESS



# **Steering**

Each year, segment heads will be presented with the years budget for grants

Any project priorities or themes (solar, retrofit, HVAC upgrades etc.) will be explained

Review of program requirements and process



## **Submission**

Operating companies submit proposals

Must contain budget estimates, payback period, and sustainability benefits



## Review

EMCOR Group, Inc. team will evaluate each project

Data requests and site visits will be performed as needed



## **Approval**

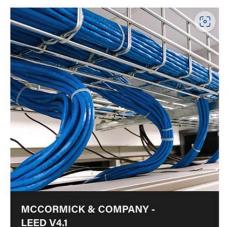
Projects will be chosen based on the given year's priorities and the projected payback

Funds will be granted up to the stated budget for that year



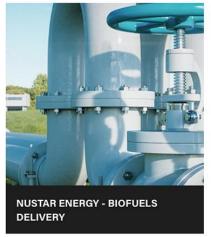
### **CLIENT SUSTAINABILITY PROJECTS**

Our culture of sustainability runs through everything we do. Customers look to us for expertise on smarter, more efficient use of energy and resources—from solar solutions to lighting retrofits to indoor air quality.

















#### COMMITMENT TO HUMAN CAPITAL MANAGEMENT

#### Supporting a sustainable organization through developing and caring for our people

#### **Our Culture**

- » Our Board oversees our general corporate culture and "tone at the top" established by management
- Compliance updates from management and training programs at all levels, ensuring the EMCOR Values of Mission First: Integrity, Discipline, and Transparency and People Always: Mutual Respect and Trust, Commitment to Safety, and Teamwork, are reflected in our actions every day

# Mutual Respect and Trust

- EMCOR works to foster a welcoming environment for our employees
- » Non-management director and recruited corporate officer slates must include candidates with a variety of skills, background, experience and personal characteristics
- » EMCOR offers employees and their children college admissions consulting services including assistance in finding scholarships and financial aid awards

#### **Employee Safety**

- » For the year ended December 31, 2024, our OSHA Total Recordable Incident Rate (TRIR) was .91, less than half the industry average for the 16<sup>th</sup> consecutive year
- » EMCOR develops Safety Leadership through In-house mentoring, intercompany collaboration and enabling professional development through strategic partnerships such as our Safety Credentialing and Education Scholarship Fund – a pioneering workforce development effort with the Board of Certified Safety Professionals (BCSP)
- » EMCOR's Changing the Way We Work program reduces the risk of injury, waste and defects by investing in and focusing on innovative methods, process improvement, prefabrication and technology to reduce the risk of injury to our workforce
- » EMCOR's Zero Injury Program, which combines all efforts to ensure compliance, develop leadership, and provide safety resources continues to assist the Company in maintaining an industry leading TRIR

# Developing Our Workforce

- » EMCOR's Learning Platform—EMCOR University Online—offers more than 250 online courses and a variety of interactive webinars
- » EMCOR offers its senior executives three distinct leadership development programs
- » EMCOR offers a leadership workshop for field employees
- EMCOR's Degree Assistance program offers tuition reimbursement to eligible employees working towards a degree at an accredited institution

# A Compelling Long-Term Investment

- » Significant expertise in project execution and service delivery / Excellence in managing skilled labor
- » Broad array of services delivered into growing end markets / Platform for earnings growth
- » Record RPOs of \$12.6 billion¹ provide solid near-term line of sight; Remain optimistic about growth prospects and margin profile
- » Continuing to perform well in large sectors with strong demand and long-term secular trends, including Network and Communications (e.g. data centers); High-Tech Manufacturing (semiconductors, EV value chain, biotech, life sciences and pharmaceutical); Manufacturing and Industrial (driven by reshoring and domestic capacity expansion and alternative energy projects); Institutional; and Healthcare
- » Robust demand for fire life safety projects and services across most sectors
- » Solid aftermarket growth opportunities driven by energy efficiency / IAQ, HVAC retrofit, and building controls installations and upgrades
- » Experienced field leadership, focused project planning & estimating, along with investments in VDC / BIM and prefabrication, continue to increase productivity and further improve execution
- » Uncertainties include elevated interest rates, global conflicts and trade policy impacts (including tariffs), legislative trends, energy market and supply chain disruption
- » Disciplined approach to capital allocation, focusing on organic investment, strategic acquisitions, and returning capital to shareholders
- » Experienced Board oversees risk and advises on strategy, sustainability, and long-term value creation

EMCOR VALUES

# MISSION FIRST

#### INTEGRITY

In everything we do

#### DISCIPLINE

Execution with precision, efficiency, competence and professionalism

#### **TRANSPARENCY**

Sharing information to facilitate communication

# MUTUAL RESPECT AND TRUST

Treating people with dignity and consideration and encouraging openness and cooperation

#### **COMMITMENT TO SAFETY**

Zero accidents

#### **TEAMWORK**

Working together to develop and unleash our full potential to achieve exceptional results for our customers and shareholders





## **SUSTAINABILITY REPORT**

**Click here** to view our Sustainability Report





#### **Maxine Lum Mauricio**

Executive Vice President, Chief Administrative Officer, and General Counsel

#### Value Delivered

Maxine leads all legal and compliance functions, M&A transactions, cybersecurity defense, labor, safety and employment issues, and diversity and inclusion efforts. She advises the EMCOR Board of Directors on compliance with the rules and regulations of the U.S. Securities and Exchange Commission and New York Stock Exchange, corporate governance, shareholder engagement, and risk management.

#### **Expertise**

Maxine joined EMCOR in 2002 as Assistant General Counsel. From 2012 – 2015, Maxine served as Vice President and Deputy General Counsel of EMCOR and from 2016 – 2021, she served as a Senior Vice President of EMCOR. In 2021, Maxine was promoted to Executive Vice President and in 2023, she was promoted to Chief Administrative Officer. She has been EMCOR's General Counsel and Corporate Secretary since 2016. Prior to joining EMCOR, Maxine was a corporate associate in the Boston office of Ropes & Gray LLP. Maxine received her bachelor's degree *summa cum laude* from Dartmouth College, which awarded her the Charles Woodbury Law Prize. She graduated *cum laude* from Harvard Law School. Currently, Maxine is a board member of Novanta Inc. (Nasdaq: NOVT). Maxine also serves on the Board of Visitors of the Rockefeller Center for Public Policy and the Social Services and the Dartmouth Native American Visiting Committee.



